

Developing MOU's

A Presentation to Local Oral Health Programs



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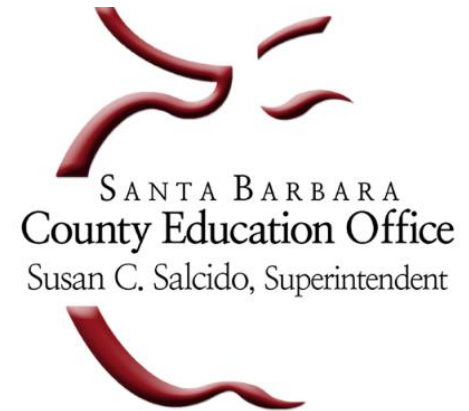


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Our Programs

How We Got Here



Welcome Every Baby Family Connects

- Early Childhood and Family Wellness Coalition
- SB County Leadership Team for the CA Collaborative of the Social Emotional Foundations for Early Learning

Health Linkages

- Santa Barbara County's LOHP
- The Santa Barbara County Children's Oral Health Initiative
- Health Fairs and Screenings for Early Childhood Education Care Programs
- Children's Health Initiative of SBC
- SB County Promotores Network



What is an MOU?



- A legal document
 - Similar to a contract
 - May take the place of a contract or serve as the contract itself
- Provides written guidelines and roadmap for a partnership
- Holds partners accountable to their roles and responsibilities

Why are they important?



- Many partnerships will not move forward unless there is one signed and currently in place
- Allows your program to leverage community resources and expand services
- Necessary for invoicing or billing to take place
- Necessary for requesting liability insurance or other coverages

Drive-thru Oral Health Fair



Things to consider when developing an MOU



- **What is your purpose?**
- **What do you want to accomplish?**
- **Think about what is your “end game”**

Vision and Mission

Vision:

Healthy and Resilient Children and Families.

Mission:

Provide High-quality, family-focused, strength-based services to build resilient communities throughout Santa Barbara County



**CHILDREN & FAMILY
RESOURCE SERVICES**

Santa Barbara County



SANTA BARBARA
County Education Office
Susan C. Salcido, Superintendent

How do I get started?

- Discuss with the leadership of your organization/LHJ from the *very* start
 - Everyone has a “boss”, and even the boss must answer to someone or group of stakeholders
- Know the culture of your partner
 - Schools are very different from Counties and LHJ (but sometime not so different)
- Build Relationships/Find your Allies





Issues specific to the LHJ and LOHP relationship

- We are in a unique position that our LOHP is not part of an LHJ
- But we do have agreements between our organization (County Schools and our Non-Profit) with the LHJ and the County government

Time Length of MOU



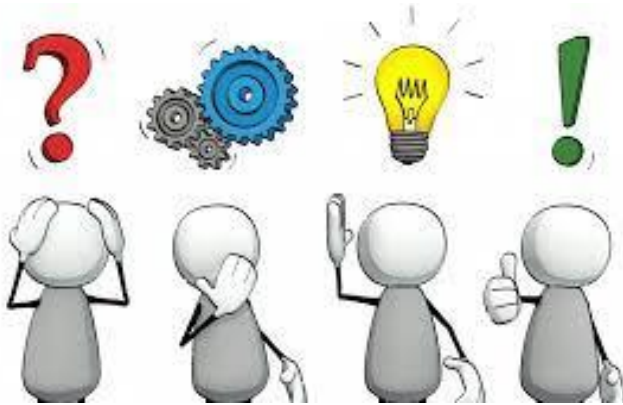
- Usually for a year, aligns with a fiscal year
- Sometimes for the length of a related contract or funding period/length of grant
- Equipment “Life” (Sealant Programs)

Important Items to Include

- Legal Names and address of organizations
- Names and titles of signers with authority
 - SBCEO/CFRS
- Clear dates
- Purpose
- Roles and Responsibilities for each partner
- Financial arrangements if applicable
 - Permission
 - Access

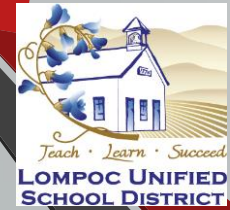
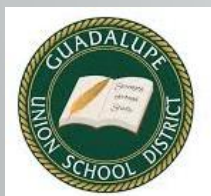
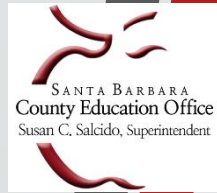


More Considerations



- In house legal team?
- Can be modified!
- Changes in staffing
- School Culture
 - (*yes again!*)

Over 75 members representing:



Practical Applications



Local Collaboratives

- **DARTS: Dental Access Resource Teams**
 - Announce Sealant Program Project
 - Oral Health Champions Identified themselves

Sealant Program

- Oral Health Champions Introduced us to school administration who would like to participate
- Then (we) LOHP continue the education on project, Draft MOU
- Coordination and Implementation continue



Thank you



Questions



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